



Budget 2023-2024
July 1, 2023 to June 30, 2024

Actual 2023-2024
July 1, 2023 to June 30, 2024

**Approved Budget
2024-2025**
July 1, 2024 to June 30, 2025

**Proposed Budget
2025-2026**
July 1, 2025 to June 30, 2026

	<u>Approved</u>	<u>Actual</u>	<u>Proposed</u>	<u>Preliminary</u>
<u>MEMBER SERVICES</u>				
Income				
Member Dues	\$ 50,500	\$ 52,500	\$ 49,526	\$ 49,526
Sponsors	\$ 8,400	\$ 8,255	\$ 8,255	\$ 8,255
Quarterly Meeting Registrations	\$ 11,000	\$ 13,719	\$ 12,000	\$ 12,000
Job Postings Web Page	\$ 7,500	\$ 8,945	\$ 8,000	\$ 8,000
Total Income	\$77,400	\$83,419	\$77,781	\$77,781
Expense				
Management Fee	\$ 169,689	\$ 190,109	\$ 197,550	\$ 197,550
Registrations & Dues	\$ 435	\$ 379	\$ 485	\$ 485
Accounting Services	\$ -	\$ -	\$ -	\$ -
Credit Card Fees	\$ 1,641	\$ 1,778	\$ 1,657	\$ 1,657
Meetings, Quarterly Business	\$ 45,000	\$ 41,926	\$ 45,000	\$ 45,000
Printing	\$ 900	\$ 577	\$ 800	\$ 800
Postage & Mailing Services	\$ 1,100	\$ 885	\$ 1,100	\$ 1,100
Taxes, B&O	\$ 239	\$ 258	\$ 237	\$ 237
Web Page	\$ 1,200	\$ 1,327	\$ 1,365	\$ 1,365
Awards	\$ 650	\$ 623	\$ 650	\$ 650
Supplies, Technical, teleconference	\$ 500	\$ 483	\$ 500	\$ 500
Meetings (other), Travel, Promotion	\$ 45,000	\$ 29,897	\$ 45,000	\$ 45,000
Donations, Other agcy support	\$ 5,000	\$ 2,700	\$ 5,000	\$ 5,000
Total Expense	\$271,354	\$270,942	\$299,344	\$299,344
Net Profit (Loss)	-\$193,954	-\$187,523	-\$221,563	-\$221,563
<u>BOOKSTORE</u>				
Income				
Sales	\$ 191,611	\$ 241,604	\$ 63,760	\$ 255,392
Shipping & Handling	\$ 9,311	\$ 10,689	\$ 3,279	\$ 13,135
Total Income	\$ 200,922	\$252,293	\$ 67,039	\$ 268,527
Expense				
Management Fee	\$ 20,360	\$ 20,865	\$ 18,008	\$ 20,360
Cost of Sales	\$ 149,036	\$ 185,650	\$ 54,161	\$ 216,943
Shipping & Handling	\$ 8,318	\$ 11,952	\$ 3,171	\$ 12,701
Credit Card Fees	\$ 4,671	\$ 6,802	\$ 2,084	\$ 8,348
Supplies	\$ 1,100	\$ 1,726	\$ 800	\$ 1,500
Technical/Web Services	\$ 1,275	\$ 1,443	\$ 1,275	\$ 1,275
Printing	\$ 500	\$ 1,381	\$ 250	\$ 250
Travel Expenses	\$ 200	\$ 200	\$ 200	\$ 200
Taxes, Income	\$ -	\$ -	\$ -	\$ -
Taxes, B&O	\$ 1,005	\$ 1,263	\$ 335	\$ 1,343
Insurance/dues & fees	\$ 375	\$ -	\$ 375	\$ 375
Total Expense	\$186,840	\$231,283	\$80,660	\$263,295
Net Profit (Loss)	\$14,082	\$21,011	-\$13,621	\$5,232



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<u>WELDER PROGRAM</u>				
Income				
Weld Applications and Renewals	\$ 515,500	\$ 503,152	\$ 503,150	\$ 503,150
Agency Applications and Audits	\$ 4,250	\$ 11,262	\$ 14,033	\$ 25,185
Examiner Applications and Renewals	\$ 5,700	\$ 6,842	\$ 6,448	\$ 6,448
Welder Income - Other	\$ 400	\$ 135	\$ 100	\$ 100
Total Income	\$525,850	\$521,391	\$523,731	\$534,883
Expense				
Management Fee	\$ 160,365	\$ 158,769	\$ 164,970	\$ 164,970
Tech Consultants	\$ 3,188	\$ 8,067	\$ 12,209	\$ 21,911
Marketing & Scholarships	\$ 15,000	\$ 9,500	\$ 10,000	\$ 10,000
Supplies	\$ 3,800	\$ 4,111	\$ 3,200	\$ 3,200
Meetings, Teleconference	\$ 500	\$ 41	\$ 50	\$ 50
Travel	\$ 750	\$ 750	\$ 750	\$ 750
Postage & Mailing Service	\$ 10,455	\$ 10,248	\$ 10,821	\$ 10,821
Printing	\$ 4,000	\$ 5,165	\$ 5,150	\$ 5,150
Taxes, B&O	\$ 7,888	\$ 7,824	\$ 7,856	\$ 8,023
Publications, general office	\$ 250	\$ -	\$ 250	\$ 250
Credit Card Fees	\$ 11,883	\$ 12,712	\$ 12,769	\$ 13,041
Dues & Fees	\$ -	\$ -	\$ -	\$ -
Total Expense	\$218,079	\$217,188	\$228,025	\$238,166
Net Profit (Loss)	\$307,771	\$304,203	\$295,706	\$296,717
<u>SPECIAL INSPECTION PROGRAM</u>				
Income				
Agency Applications	\$ 3,500	\$ 4,885	\$ 4,332	\$ 722
Agency Audits	\$ 9,300	\$ 14,000	\$ 11,050	\$ 1,850
Key Personnel	\$ 10,000	\$ 18,365	\$ 13,500	\$ 13,500
Special Inspectors	\$ 113,980	\$ 118,953	\$ 81,412	\$ 81,412
* Fabricator Applications & Audits	\$ 15,600	\$ 28,171	\$ 5,672	\$ 16,127
* Fabricator Renewals	\$ 1,200	\$ 1,950	\$ 2,015	\$ 1,650
Total Income	\$153,580	\$ 186,323	\$117,981	\$115,261
Expense				
Management Fee	\$ 92,207	\$ 94,506	\$ 92,590	\$ 92,590
Technical Consultants	\$ 52,148	\$ 62,678	\$ 48,028	\$ 46,920
Meetings	\$ 500	\$ 41	\$ 500	\$ 500
Postage & Mailing Services	\$ 2,053	\$ 1,083	\$ 1,653	\$ 1,653
Printing	\$ 500	\$ 610	\$ 500	\$ 500
Publications	\$ 500	\$ 76	\$ 500	\$ 500
Marketing	\$ 250	\$ -	\$ 150	\$ 150
Supplies / Computer Software	\$ 400	\$ 918	\$ 715	\$ 400
Travel	\$ 250	\$ 250	\$ 250	\$ 250
Credit Card Fees	\$ 3,332	\$ 3,955	\$ 2,504	\$ 2,446
Taxes, B&O	\$2,304	\$ 2,795	\$ 1,770	\$ 1,729
Total Expense	\$154,444	\$166,911	\$149,159	\$147,639
Net Profit (Loss)	-\$864	\$19,413	-\$31,178	-\$32,378



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EDUCATION INSTITUTE

	<u>Approved</u>	<u>Actual</u>	<u>Proposed</u>	<u>Preliminary</u>
Income				
Registrations	\$ 135,520	\$ 186,505	\$ 174,000	\$ 224,750
Sponsors	\$ 9,150	\$ 14,220	\$ 10,080	\$ 10,080
Total Income	\$144,670	\$200,725	\$184,080	\$234,830
Expense				
Management Fee	\$ 25,500	\$ 26,507	\$ 27,656	\$ 27,656
Speaker/Presenter	\$ 34,000	\$ 24,957	\$ 34,000	\$ 42,500
Meals / room & equip rental	\$ 69,997	\$ 86,660	\$ 80,118	\$ 80,118
WiFi	\$ -	\$ -	\$ -	\$ -
Printing	\$ 2,000	\$ 3,039	\$ 3,000	\$ 3,000
Postage, shipping & Mailing	\$ 1,460	\$ 1,401	\$ 1,660	\$ 1,660
Travel	\$ 1,800	\$ 1,450	\$ 1,800	\$ 1,800
Meetings	\$ 150	\$ -	\$ -	\$ -
Shipping	\$ 100	\$ -	\$ -	\$ -
Marketing	\$ 100	\$ -	\$ 100	\$ 100
Supplies	\$ 500	\$ 462	\$ 500	\$ 500
Registration Fees	\$ 210	\$ 210	\$ 210	\$ 210
Bad Debts	\$ -	\$ -	\$ -	\$ -
Credit Card Fees	\$ 2,924	\$ 4,433	\$ 4,066	\$ 5,186
Total Expense	\$138,741	\$149,119	\$153,110	\$162,731
Net Profit (Loss)	\$5,929	\$51,606	\$30,970	\$72,099

SEMINARS

Income				
Registrations	\$ 15,000	\$ 4,895	\$ 6,120	\$ 15,000
Total Income	\$15,000	\$4,895	\$6,120	\$15,000
Expense				
Management Fee	\$ 2,500	\$ 889	\$ 2,500	\$ 2,500
Credit Card Fees	\$ 304	\$ 99	\$ 123	\$ 302
Speaker/Presenter	\$ 3,400	\$ -	\$ 1,800	\$ 3,600
Meals	\$ 1,800	\$ 1,181	\$ 1,000	\$ 2,000
Equipment Rental	\$ 500	\$ -	\$ 150	\$ 250
Room Rental	\$ 1,000	\$ 1,089	\$ -	\$ 1,000
Printing	\$ 150	\$ 4	\$ 50	\$ 50
Postage, mailing & shipping	\$ 25	\$ -	\$ 5	\$ 5
Travel	\$ 600	\$ 394	\$ 300	\$ 600
Supplies	\$ 150	\$ -	\$ 75	\$ 75
Dues & Fees	\$ 35	\$ 35	\$ 35	\$ 35
Meeting & Teleconference	\$ 50	\$ -	\$ -	\$ -
Marketing	\$ 100	\$ -	\$ -	\$ -
Total Expense	\$10,614	\$3,691	\$6,038	\$10,417
Net Profit (Loss)	\$4,386	\$1,204	\$82	\$4,583



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<u>ACCREDITATION</u>				
Income				
Accredited Code Official Program	\$ 385	\$ 540	\$ 171	\$ 969
Self Guided Training	\$ 1,650	\$ 330	\$ 340	\$ 340
COAP Registrations & Renewals	\$ 62,830	\$ 56,594	\$ 64,997	\$ 65,072
Total Income	\$ 64,865	\$57,464	\$ 65,508	\$ 66,381
Expense				
Management Fee	\$ 23,500	\$ 15,534	\$ 21,195	\$ 21,195
Instructors	\$ 49,880	\$ 45,307	\$ 38,192	\$ 38,372
Printing & Marketing	\$ 2,500	\$ 191	\$ 2,500	\$ 2,500
HS Technical Program	\$ 1,500	\$ -	\$ -	\$ -
Postage & Mailing Services	\$ 100	\$ 187	\$ 200	\$ 200
Travel	\$ 150	\$ -	\$ -	\$ -
Meetings & Teleconference	\$ 300	\$ 164	\$ 200	\$ 200
Scholarships	\$ 5,000	\$ 2,520	\$ 2,625	\$ 2,625
Supplies	\$ 150	\$ 701	\$ 400	\$ 400
Credit Card Fees	\$ 1,232	\$ 1,686	\$ 1,922	\$ 1,947
Taxes, B & O	\$ 6	\$ 8	\$ 3	\$ 15
Dues & Fees	\$ 1,276	\$ 779	\$ 1,001	\$ 1,001
Publications	\$ 400	\$ 229	\$ 400	\$ 400
Total Expense	\$85,994	\$67,307	\$ 68,638	\$ 68,855
Net Profit (Loss)	\$ (21,129)	\$ (9,843)	\$ (3,130)	\$ (2,474)
<u>FINANCE</u>				
Expense				
Management Fee	\$ 25,059	\$ 25,059	\$ 26,050	\$ 26,050
Meeting & Teleconference	\$ 150	\$ -	\$ -	\$ -
Printing	\$ 100	\$ -	\$ -	\$ -
Total Expense	\$25,309	\$25,059	\$26,050	\$26,050
<u>GOVERNMENT RELATIONS</u>				
Expense				
Management Fee	\$ 2,400	\$ 1,943	\$ 3,400	\$ 2,400
Contract Lobbyist (Moved from Member Svc.)	\$ 36,000	\$ 36,267	\$ 37,440	\$ 37,440
Government Relations Consultant	\$ 5,000	\$ -	\$ 5,000	\$ 5,000
Travel	\$ 500	\$ -	\$ 500	\$ 500
Meeting & Teleconference	\$ 250	\$ -	\$ -	\$ -
Printing	\$ 75	\$ -	\$ -	\$ -
Total Expense	\$44,225	\$38,210	\$46,340	\$45,340
<u>OUTREACH</u>				
Expense				
Management Fee	\$ 750	\$ -	\$ 750	\$ 750
Meeting & Teleconference	\$ 250	\$ -	\$ -	\$ -
Marketing	\$ 1,000	\$ -	\$ 1,000	\$ 1,000
Travel	\$ 500	\$ -	\$ 500	\$ 500
Supplies, Postage	\$ 250	\$ -	\$ 250	\$ 250
Total Expense	\$2,750	\$0	\$2,500	\$2,500



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EMERGENCY MANAGEMENT

Income

Wasafe Seminars

\$5,274

\$ 3,600

\$ 3,600

Total Income

\$ 3,600

\$ 3,600

Expense

Management Fee

\$ 1,800

\$ 392

\$ 1,800

\$ 1,800

WAsafe

\$ 4,000

\$ 2,499

\$ 2,000

\$ 2,000

Other NGO*

\$ 4,000

\$ 6,326 *

\$ 6,000

\$ 6,000

Travel

\$ 500

\$ 37

\$ 700

\$ 100

Meetings & Teleconference

\$ 500

\$ -

\$ -

\$ -

WAsafe Supplies

\$ 175

\$ 232

\$ 175

\$ 175

Other NGO *

\$ 1,950

\$ 365 *

\$ 350

\$ 350

WAsafe Postage

\$ 225

\$ 117

\$ 150

\$ 150

Other NGO*

\$ 1,750

\$ 254 *

\$ 300

\$ 300

WAsafe Printing

\$ 50

\$ 3

\$ 50

\$ 50

Other NGO *

\$ 100

\$ 5 *

\$ 100

\$ 100

WAsafe Webpage/Software/Computer

\$ 500

\$ 271

\$ 300

\$ 300

Other NGO *

\$ 2,250

\$ 838 *

\$ 1,100

\$ 1,100

Total Expense

\$17,800

\$11,340

\$13,024

\$12,425

Net Profit (or Loss)

(\$6,066)

(\$9,424)

(\$8,825)

TECHNICAL CODE DEVELOPMENT

Expense

Management Fee

\$ 500

\$ 360

\$ 500

\$ 500

Technical Code Consultant(s)

\$ 100,000

\$ 60,059

\$ 90,000

\$ 90,000

Travel

\$ 10,000

\$ -

\$ 10,000

\$ 10,000

Meetings & Teleconference

\$ 1,000

\$ 861

\$ 1,000

\$ 1,000

TAG travel reimbursement

\$ 3,000

\$ -

\$ -

\$ -

Marketing/Scholarships

\$ 25,000

\$ 13,905

\$ 25,000

\$ 25,000

Total Expense

\$139,500

\$75,184

\$126,500

\$126,500



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ADMINISTRATION

	<u>Approved</u>	<u>Actual</u>	<u>Proposed</u>	<u>Preliminary</u>
Income				
Interest & Investment Income	\$ 14,198	\$ 39,848	\$ 39,800	\$ 39,800
Total Income	<u>\$14,198</u>	<u>\$39,848</u>	<u>\$39,800</u>	<u>\$39,800</u>
Expenses				
Management Fee	\$ 23,000	\$ 22,983	\$ 24,000	\$ 24,000
Registrations & Dues	\$ 325	\$ 325	\$ 325	\$ 325
Travel	\$ 250	\$ 250	\$ 250	\$ 250
Legal Fees	\$ 3,500	\$ -	\$ 3,500	\$ 3,500
General Office				
Bank Charges	\$ 100	\$ 206	\$ 100	\$ 100
Equipment and postage	\$ 3,000	\$ 2,392	\$ 3,000	\$ 3,000
Computer & Web Hosting Expenses	\$ 6,500	\$ 10,047	\$ 6,950	\$ 6,950
Printing	\$ 775	\$ 807	\$ 800	\$ 800
Telephone and Internet	\$ 4,200	\$ 4,678	\$ 4,605	\$ 4,605
Insurance/License	\$ 2,807	\$ 2,807	\$ 2,807	\$ 2,807
Office Supplies	\$ 2,600	\$ 2,670	\$ 2,600	\$ 2,600
Total General Office	<u>\$19,982</u>	<u>\$23,607</u>	<u>\$20,862</u>	<u>\$20,862</u>
Total Expense	<u>\$47,057</u>	<u>\$47,166</u>	<u>\$48,937</u>	<u>\$48,937</u>
Net Profit (Loss)	<u>-\$32,859</u>	<u>-\$7,318</u>	<u>-\$9,137</u>	<u>-\$9,137</u>
TOTAL INCOME	\$1,196,485	\$1,351,633	\$1,085,640	\$1,356,063
TOTAL EXPENSE	<u>\$1,342,707</u>	<u>\$1,303,399</u>	<u>\$1,248,325</u>	<u>\$1,452,199</u>
Net Profit/Loss	<u>-\$146,222</u>	<u>\$48,234</u>	<u>-\$162,685</u>	<u>-\$96,137</u>