

WABO - 2026 AEI
Anticipated Profit & Loss
FY 25/26

Ordinary Income/Expense	
Income	
Education Institute Income	
Registrations -AEI	178,181.87
Sponsor -AEI	13,050.00
Total Education Institute Income	<u>191,231.87</u>
Registrations	
Registrations	225.00
Total Registrations	<u>225.00</u>
Total Income	<u>191,456.87</u>
Gross Profit	<u>191,456.87</u>
Expense	
Credit Card Fees	5,251.64
Dues & Fees	
Registration Fees	230.58
Total Dues & Fees	<u>230.58</u>
Equipment & Software	
Equipment Rental	26,003.50
Total Equipment & Software	<u>26,003.50</u>
Management Fees	32,350.00
Meals	48,438.88
Meeting Room Rental	19,820.00
Postage and Shipping Expense	1,689.80
Printing	1,666.24
Speaker/Presenters	35,438.72
Supplies	237.40
Travel Expense	1,749.11
Total Expense	<u>172,875.87</u>
Net Ordinary Income	<u>18,581.00</u>
Net Income	<u><u>18,581.00</u></u>