

WABO - 2025 AEI
Anticipated Profit & Loss
FY 24/25

Ordinary Income/Expense	
Income	
Education Institute Income	
Registrations -AEI	184,772.00
Sponsor -AEI	13,245.00
Total Education Institute Income	198,017.00
Membership Dues	212.00
Registrations	
Registrations	250.00
Total Registrations	250.00
Total Income	198,479.00
Gross Profit	198,479.00
Expense	
Credit Card Fees	4,546.12
Dues & Fees	
Registration Fees	210.00
Total Dues & Fees	210.00
Equipment & Software	
Equipment Rental	24,763.50
Total Equipment & Software	24,763.50
Management Fees	27,656.00
Marketing/ Advertising	
Scholarships	290.00
Total Marketing/ Advertising	290.00
Meals	47,955.89
Meeting Room Rental	17,640.00
Postage and Shipping Expense	1,598.67
Printing	1,823.60
Speaker/Presenters	30,005.96
Supplies	348.88
Travel Expense	1,350.90
Total Expense	158,189.52
Net Ordinary Income	40,289.48
Net Income	40,289.48